CYBERSECURITY SOLUTIONS
SIDE-BY-SIDE COMPARISON

If you need to implement cybersecurity and SOC services, you have 3 primary options:

1. A Managed Security Services Provider (MSSP)
2. A Managed IT Services Provider (MSP) that provides security services
3. An in-house solution, planned and implemented by your IT Department

Within those categories, you'll find a wide range of potential solutions and costs, but here is a high-level look at the common differences between the three:

	MSSP	IN-HOUSE	MSP
PEOPLE	Dedicated in-house security professionals. Teams vary in size from less than 10 to hundreds.	You own 100% responsibility for recruitment, training, and retention of security staff in a highly competitive job market.	Provides partially or fully dedicated security staff. Many MSPs outsource SOC services to MSSPs.
TOOLS & TECH	Depending on services offered, MSSPs are likely to have designed and integrated proprietary and vendor solutions to provide a complete all-in-one solution. More likely to be operational 24x7.	A number of vendor solutions deployed and leveraged by your in-house team. Specialized services like pen tests will likely need to be outsourced to allow for unbiased assessments.	Deploys one or more vendor solutions to your network and either own or outsource log analysis and incident response. Assistance with researching potential new vendors price.
RISKS & BENEFITS	Risk: Low risk due to flexibility and team depth of expertise; depends on contract and best fit to your unique needs. Benefits: All-in-one services and dedicated team to monitor your network.	Risks: Slow adaptations to a fast-paced industry; exponentially increases overhead costs. Benefits: High integration with your company culture and conducive to development of future management.	Risks: Lower accountability due to outsourcing; potential for out-of-the box (not customizable) vendor solutions. Benefits: Responsible for talent acquisition and retention; single contract for IT and security.
COST	Flat, monthly rate; often less than one in-house cybersecurity professional.	$70k-$500k+ per year for staff plus vendor solutions and SOC operating costs.	Flat monthly rate; may be subject to additional fees related to log volume overages or additional services/tools.

Corsica Technologies is an MSSP with two Security Operations Centers located in Augusta, GA and Fort Wayne, IN. They protect clients of all sizes and industries with 24x7 security monitoring, intrusion detection, incident response, and more. Contact us to discover the difference of forward-thinking IT.

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